



Kinsley McBride
Partner

Cleary Government Services, LLC
Nashville, TN

Mobile 440.570.3232
kmcbride@cgsllc.net

EDUCATION
B.S., Accounting, Miami University,
Oxford, OH

PROFESSIONAL ASSOCIATIONS

American Institute of Certified
Public Accountants,
Member

Tennessee CPA Society,
Member

Ms. McBride is a Partner of Cleary Government Services, LLC, and she is located in Nashville, TN.

Ms. McBride has over 12 years of experience in government contracting, accounting, auditing and finance. Ms. McBride began her career in Chicago, IL at Huron Consulting Group working in its Healthcare and Government Contract practice. Ms. McBride later joined The Claro Group, LLC where she also worked in its Government Contract practice and focused primarily on consulting engagements for clients in the healthcare, pharmaceutical, engineering, and manufacturing industries. This unique blend of skills and experience allows Ms. McBride to deliver value to a wide range of public and private clients in the government market space.

Capitalizing on her experience in government accounting and FAR and CAS compliance, Ms. McBride joined Cleary Government Services' accounting, audit and consulting practice in 2018.

Professional Experience

- Ms. McBride performs annual overhead audits for clients ranging in scale of operations from \$15M - \$15B in annual revenues. Our clients serve a variety of industries including: engineering, construction; water treatment and infrastructure, architecture, forestry management, etc. and include two of the top 10 Engineering & Construction (E&C) firms in the US. These engagements leverage Ms. McBride's unique combination of skills in accounting and government contracting.
- Assisted a top E&C firm to revise and resubmit its five past years of Incurred Cost Submissions (ICS) for one of its Segments performing Federal contracts which had been rejected by DCAA. Ms. McBride assisted in developing off-line models to algin the reporting levels between billing and project cost modules necessary for the submission. As a result of the re-submissions, the Segment was able to improve cost recovery by \$10M+, successfully re-submit the ICS's and pass DCAA audits. Ms. McBride continued to assist in preparing the incurred cost submission each year for three years until an acquisition occurred.
- Assisted a top pharmaceutical company that had no government contracting experience design and implement a Cost Accounting Standards ("CAS") compliant accounting structure. Ms. McBride assisted with performing the CAS assessment and implementing the policies and procedures necessary to bridge the gaps between commercial and government accounting practices. She also assisted with the development of cost proposals and calculating and maintaining the indirect rate rates for the Client who successfully was awarded several contracts with the Federal government estimated at over \$100M.
- Designed and implemented supplemental policies and procedures to bridge the gaps between current commercial practices and compliant government practices for a global provider of water and wastewater treatment services throughout the US. The client successfully passed the DCAA Pre-Award Accounting System Review which was an important milestone in our client entering the federal market.
- Assisted a large health insurance company in preparing its proposal to the Defense Health Agency for the TRICARE Managed Care Support (MCS) contract resulting in over \$15B+ in estimated contract awards. Ms. McBride assisted with drafting the Basis of Estimate (BOE) narrative and developing the detailed cost estimates and cost/pricing build up models. Ms. McBride provided assistance to client to become Cost Accounting Standards (CAS) compliant and design and implement corporate home office allocations and an indirect rate structure.